

Subject ES350 and Camry timing

TMS Team,

Thermoflex has provided the following timing for the programs:

ES350

Front driver drawing: Will deliver to TMS NLT than 12 noon on 9/24

(The other vehicle mat drawings will follow later as they need to be updated to most

recent format)

TMS approve Drawing: 9/25 by 12 noon

Tooling / ISIR: 9/26 - 10/17

<u>Camry</u>

Front driver drawing: Will deliver to TMS NLT than 9 am on 9/27

(The other mat drawings to follow later as they need to be updated to most recent

format)

TMS approve Drawing: 9/28 by 12 noon

Tooling / ISIR: 10/1 – 10/24 (slightly longer due to overlap of timing with ES350)

Please be advised this timing is based on completing new driver side tooling for the 4-pc mat sets. It does not include additional front driver single cavity tools that have been discussed for replacement parts as further analysis of this is needed.

Based on our discussion on 9/20, these two programs take priority over all other TMS programs including new vehicle launches. Therefore, I want to inform you that the 200L cargo mat, 150L and 151L All weather mat programs will be delayed and not meet the launch dates. We will develop timing for these programs once we have finalized all aspects of the ES350 and Camry programs.

Best regards,

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